

# Ping JIANG Partner

PE/VC, M&A | Investment Funds Real Estate and Infrastructure



+86 21 5253 3502

ping.jiang@meritsandtree.com

Shanghai

Ping Jiang is a partner at Merits & Tree Law Offices. Prior to joining M&T, he worked successively at three leading Chinese law firms in Beijing and Shanghai for many years. Mr. Jiang has been practicing law since 2006.

In the field of investment, financing and M&A, Mr. Jiang mainly focuses on media, technology, internet, IoT entertainment, real estate, natural resources, and traditional manufacturing industries. He has represented a number of prominent internet entrepreneurs and early-stage founders in securing various forms of financing, and has offered full legal services for various financial transactions, including divestment and restructuring for financing, domestic RMB financing, overseas preferred stock or convertible bond financing, and M&A. His clients include Everbright Holdings, IDG, Sequoia Capital, Hongsheng Capital, Yuansheng Capital, Source Code, Kunlun Wanwei, Evergrande Capital, Zhongzheng Huijin, Fengchuan Capital, Guangyi Capital, and Xingfeng Capital.

As a member of the M&T Real Estate and M&A team, Mr. Jiang brings a wealth of experience to real estate businesses. He has rich experience in the real estate such as company establishment, market access, M&A, and regulation, as well as advises on the entire lifecycle of real estate projects, including early-stage development, transfer and assignment of land use rights, construction engineering, real estate pre-sale and sales, housing leasing, mortgages, registration, property management, establishment of project companies, financing, mergers and acquisitions, project transfers, and dispute resolution. With over a decade of practice, Mr. Jiang has represented and assisted real estate funds and companies through investments in Chinese real estate projects, covering equity and asset M&A at different stages of various types of real estate projects.

# Achievements

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- Provided legal services for well-known venture capital firms such as Sequoia Capital, IDG, Everbright Holdings, SDIC Venture Capital, and Hongsheng Capital, as well as for numerous Chinese startup companies seeking investments domestically and internationally.
- Provided legal services for the acquisition of several Chinese vertical portal websites by CBS Interactive, an American media company.
- Provided legal services for the early-stage financing of numerous Chinese startup companies.
- Provided legal services for the acquisition of a leading Chinese mobile phone company by Kale Technology through the issuance of shares and purchase of assets.
- Provided legal services for China State Construction Engineering Corporation (CSCEC) in several overseas real estate investment and development projects in Australia, New Zealand, Dubai, the United Kingdom, and South Korea.
- Provided legal services for Shanghai Construction Group in overseas real estate investment and development projects in West Africa.
- Provided legal services for the park project of AVIC Civil Aviation Electronics Co., Ltd. in Shanghai.
- Provided legal services for the joint venture projects, intellectual property transfer and licensing projects, and the Yangzhou park project of AVIC Avionics Systems Company.
- Provided legal services for the real estate mergers and acquisitions of Xinyuan Real Estate in New York, Shanghai, Beijing, Suzhou, and other cities.
- Provided legal services for the sale of a real estate asset package in Shanghai by Zhongyi Group.
- Provided legal services for the real estate projects of Tesco in Beijing, Qingdao, Anshan, Fushun, and other cities, including property acquisition and leasing, resolution of owner disputes, property services, and other projects.
- Provided legal services for the land purchase, construction, construction through a third-party, leasing, warehousing, and logistics projects of Case New Holland Agricultural Machinery Company, a subsidiary of Fiat Group, in Harbin, Guangzhou, and Urumqi.
- Provided legal services for the establishment of NBA Playzone and related leasing and commercial operations by NBA China in various locations.
- Provided legal services for the real estate investment projects and exit arrangements of numerous private equity funds.
- Provided legal services for several residential and commercial acquisition projects in Hong Kong, Beijing, Zhuhai, and Xi'an by Zhongzheng Huijin.
- Provided legal services for the real estate investment and financing projects of Xingfeng Capital Co., Ltd. in Shanghai, Guangzhou, Shenzhen, and Zhuhai.
- 务 Provided legal services for the office building acquisition project in Beijing by Citigroup Global Markets Inc.
- Provided legal services for the BOT project of Danyang Water Treatment Co., Ltd.
- Provided legal services for an Indonesian investment company in the acquisition of a highway project in Beijing.
- Provided legal services for a Singaporean fund in the acquisition of five domestic highway projects.

# Education

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LL.M., University of International Business and Economics

B.A. in English Language and Literature, Shanghai International Studies University

# Admissions

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PRC Bar

# Language

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Chinese、English